



## Buyer's Consultation Questionnaire

Name \_\_\_\_\_ Phone Number \_\_\_\_\_

### General Questions

1. What price range are you looking for?
2. When do you want to move into your new home?
3. Is this a first home purchase, a relocation, a move-up, etc.?

### Current Home

1. What do you like about your current home?
2. What don't you like about your current home?

### Household

1. How many people are in your household?
2. Who are they and what are their names?
3. Does your new home need to accommodate any special needs?
4. Do you have pets? If yes, what type and what are their names?
5. Are there any other household considerations we should take into account in the home search?

### Lifestyle

1. What do you enjoy doing most when you at home?
2. What room do you spend the most time in at home?
3. What lifestyle considerations are important to you?



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### Location

1. What location do you prefer, i.e neighborhood or describe one?
2. Are there any secondary locations you would consider?
3. What other location considerations are important to you?

### Exterior Features

1. What style of homes are you interested in?
2. What size yard are you looking for?
3. Do you want a pool?
4. Are you looking for a home with a garage?
5. What other exterior features are important to you?

### General Interior Features

1. How many stories do you prefer?
2. In general, how does the interior look (open, cozy, funky, etc.)
3. How many bedrooms/bathrooms does the home have?

### Room by Room Interior Features

1. What are your likes and dislikes for the master bedroom?
2. What are your likes and dislikes for the master bathroom?
3. What are your likes and dislikes for the secondary bedrooms?



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4. What are your likes and dislikes for the secondary bathrooms?
5. What are your likes and dislikes for the living room?
6. What are your likes and dislikes for the family room?
7. What are your likes and dislikes for the kitchen?
8. What other rooms in the home are important to you to have (home office, separate laundry room, formal dining room, etc.)? What do these rooms look like?
9. What other interior features are important to you?

What are the five must-haves of your ideal home?

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_